

# UNIVERSAL MEDICAL RECORDS INFORMATION NETWORK CORP.

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Dear Dr. Berwick:

Thank you for your recent informative interview with Senator Frist in Nashville. As I listened to your presentation, I realized how a universal medical record could advance your Triple Aim objectives for our country. I appreciated your invitation to offer creative problem-solving innovation. Below is a high level overview of an integrating medical software program that could align with your objectives.

## A Universal Medical Records Overview

Patient encounters generate electronic codes (e.g. ICD-9, HCPICS, NDC, DSM, Revenue Codes) which, through Universal Medical Records' (UMR) HL-7 connectivity, propagates a dashboard of integrated medical disciplines. The UMR is accessed during the patient identification and verification process of each medical visit. This clinical dashboard shares information from all providers including diagnosis, medications, and study results, and is reviewed in a few minutes to develop a comprehensive treatment plan during the visit. This has far reaching implications for the Accountable Care Organization and Medical Home concepts. I have organized many of the UMR's implications into your objectives, as described below.

## **BETTER CARE**

### Patient Centered Record

- Coordinated Care for All Electronic Patient Information
  - Continuous Transitions Between Outpatient, Inpatient, Nursing Home, Rehab, etc.
  - Real time, 24/7 Cloud Based Patient Centered Universal Dashboard

## **UNIVERSAL MEDICAL RECORDS INFORMATION NETWORK CORP.**

- Clinically Useful Integration of Individual Electronic Health Records and Health Information Exchanges
- Centralized Information and Coordination Between Providers regarding Diagnosis Codes, Medication List, Lab Results
- Detect Doctor Shopping for Narcotic Seeking Behavior
- Patient Access to Own Record; 24/7
- Continuity of Care by Integrating Communication Between Providers
- Reminds/Tracks/Monitors Patient Compliance with Orders (i.e. Studies, Medications, Visits)
- Instant Discoverability (e.g. Legal, Disability, Workman's Comp)

### Improved Safety

- Available 24/7 to all Authorized Users
- Portable, HIPAA Compliant with Record Access Log
- Eliminates Duplication
- Drug Interactions with Diseases, Labs, Allergies, Other Drugs
- Allows Record Preview Prior to Ambulance, ER Encounter
- Authorship of Dx Codes, Labs, Prescriptions, etc.
- Reduces Malpractice
- Instant Medical Communication Vehicle for After Hours Coverage

## **BETTER HEALTH**

### Illness Management and Prevention

- Full Life Span Comprehensive Record
- Lifetime Immunizations Records
- Immediately Identifies Epidemics

### Performance Measurement and Outcomes Evaluation

- Evidence Based Compliance with Immediate National Universal Upgrades for:
  - Clinical Pathways (HEDIS criteria)
  - Specificity Coding
  - Pay for Performance
  - Medication Recall
- Remote Access for External Auditing, UM/QM, etc.
- Centralized, Unique Requirements by Payor
- Outcome Documents Based on All Integrated Patient Encounters
- Practice Based Clinical Research

## **LOWER COSTS**

22 The Cross Road Cortlandt Manor, New York 10567 Voice: 914-737-7499 Fax: 212-504-7956

## UNIVERSAL MEDICAL RECORDS INFORMATION NETWORK CORP.

Minimize Fraud and Abuse  
Prioritize Costs of Services, Medications, Studies, etc.  
Predictive Modeling

### OTHER

Create Medical Homes Platforms with existing electronic structures  
Create Jobs - Medical Informatics, IT Programmers  
No Charge for UMR Service to any Uninsured - Maintains Continuity

Dr. Berwick, thank you again for your work on behalf of our medical delivery system and the patients we serve. I look forward to an opportunity to discuss in more detail how the Universal Medical Records may serve a useful role. I look forward to your reply.

Sincerely,

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